

Three new partners joined BSJP in alliance with Taylor Wessing



Inviting three new partners to our team is related to dynamic development of BSJP law firm.

As a company providing comprehensive legal advice, we aspire for our team to consist of high-class experts with extensive knowledge and experience in serving clients from various industries, particularly companies doing business in an innovative way - said Christian Schnell, a partner of BSJP in alliance with Taylor Wessing. That's why we are so happy that Agnieszka Deeg, a specialist in the field of Life Science and Healthcare, Jarosław Sroka, an expert on procurement law and Krzysztof Kowalczyk specializing in competition law joined our team.

Christian Schnell

BSJP

in alliance with
TaylorWessing



Agnieszka Deeg

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Agnieszka Deeg is an expert on pharmaceutical and healthcare issues in Poland and Central and Eastern Europe. She has developed unique expertise in all legal aspects of the pharmaceutical sector, including: patent litigation, product rights acquisition, distributorship agreements, matters related to parallel trade, refunding and pricing issues and product registration. Additionally, she has extensive experience in transactions specific for the pharmaceutical industry. Agnieszka is admitted to the Warsaw Bar. She is a regular speaker at Polish and international conferences. She is fluent in Polish and English.

Agnieszka represents clients in numerous proceedings regarding qualification of dietary supplements and advises on the subject of clinical trials, advertising and promotion of medicinal products. She has also worked on the drafting and implementation of the Code of the Innovative Pharmaceutical Companies Ethics. In her career so far she handled a number of crucial and complex transactions, with a particular emphasis on acquisitions of stock exchange listed companies, venture capital fund investments, representation of international financial institutions in acquisitions of Polish banks and leasing companies, as well as MBO and LBO transactions. Agnieszka has represented a number of financial institutions and borrowers in lending, debt securities issuance and financial leasing transactions.

Notable Life Sciences Engagements:

- advice to an American investor on full range of regulatory issues in particular including pricing and refunding, advertising, clinical trials, marketing and distribution strategies;
- advice to a European corporation on drafting of distribution agreements and personal data protection schemes including offshore transfers of personal data;
- advice to an American company on distribution schemes and tax issues; drafting of settlements with distributors;
- advice to an American pharmaceutical company on regulatory issues, clinical trials, marketing and distribution strategies, employment, anti-trust and tax issues;
- advice to an American company on public procurement issues, drafting of various commercial contracts, distribution of medical devices and on assessment of website content from the competition and advertising law perspective;
- advice to an American company on regulatory, governmental official and product liability issues, drafting of agreements with hospitals;
- advice to a European company on regulatory issues including refunding procedures, marketing strategies and health claims on foods;
- advice to a European company on pricing and refunding, challenging negative refunding decisions of the Polish HTA Agency and the Minister of Health, drafting of clinical trial agreements, preparation of rebate schemes in connection with public procurement proceedings, contract negotiations, distribution schemes;

- advice to a European company on distribution of medicinal products, marketing strategies and disposal of products; drafting of a submission upon the sector inquiry of the European Commission
- representation of an American company in negotiations and closing of sale of Ceclor Kutno;
- representation of an American company in supervising of a patent and unfair competition litigation against one of the Polish generic products manufacturing company;
- advice to a major pharmaceutical company in connection with the US SEC investigation under the Foreign Corrupt Act;

Media quotes:

- Agnieszka Deeg is a “very business-oriented and proactive lawyer.” She has a corporate background, but sources note her contribution to “developing the sector and finding innovative ways to assist pharmaceutical companies.”
Chambers Europe 2010
- “Sources note her contribution to developing the sector and finding innovative ways to assist pharmaceutical companies.”
Chambers Europe 2010
- **Highly recommended in the area of Life Sciences by PLC 2010**
- “Agnieszka Deeg has an excellent understanding of the groundwork that takes place in the business.”
Chambers Europe 2009
- “Agnieszka Deeg is a skilled and reliable adviser.”
Chambers Europe 2009
- **PLC Which lawyer, 2008**
Corporate partner with a strong track record in commercial, regulatory and IP issues for pharmaceutical clients.
- **Chambers Europe 2008 (May 2008)**
The Lawyers: Agnieszka Deeg-Dabrowska co-ordinates the CEE life sciences practice. She is described as “a strong personality, who offers useful and well-researched opinions.” The “bright and talented”.
- **Chamber Europe 2007 (May 2007)**
The Lawyers: “Very visible in the area,” partner Agnieszka Deeg-Dabrowska “She’s a really tough woman with a strong personality and is very active.” One peer describes her as “a natural who draws clients like a magnet. She’s always shown talent and been among the best on the market.”

Other achievements:

- She was a Member of the Supervisory Board of the Polish Brewery “Perla”
- She has a biographical record in Who’s Who in American law 2003-2004, inclusion of which is limited to those individuals who have demonstrated outstanding achievements in their fields of endeavour.



Krzysztof Kowalczyk
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Krzysztof Kowalczyk is an expert on competition law and litigation (dispute resolution). He also has experience in corporate law, M&A and public procurement. His clients include banks, insurance companies, manufacturers, distributors, as well as leading international corporations from the IT and FMCG sectors. Krzysztof has been admitted to the bar of legal advisors since 2003. In 2001 he completed his postgraduate studies in European Community Competition law at King's College in London. He is a regular speaker at conferences and an author of several publications on competition law. Krzysztof is a native Polish speaker and is fluent in English and Russian.

Krzysztof's track record in the field of litigation includes:

- general litigation (e.g.: debt collection cases, tort cases, personal rights' protection cases, wrongful death and personal injury cases, consumer litigation – including proceedings related to abusive clauses in consumer contracts, guarantee issues, breach of contract, recognition and enforcement of foreign judgments in Poland, recognition and enforcement of arbitration awards, agency related disputes, transport law cases, employment disputes); Krzysztof frequently appears before the Court of Arbitration at the National Economic Chamber in Warsaw (Sąd Arbitrażowy przy KIG);
- banking and insurance related litigation (e.g.: tort cases related to commercial papers, disputes as to amount of insurance payments, redress cases against persons responsible for losses, defense of bank against unjustified claims related to receivable sales); Krzysztof was involved in resolving the dispute between holders of the Lehman Brothers' bonds and the clients of one of the banks;
- real estate litigation (lease disputes, construction disputes);
- corporate litigation (disputes between shareholders, claims for annulment of shareholders' resolutions, civil liability of members of corporate bodies); It is worth mentioning that Krzysztof was involved in court proceedings concerning the largest dispute between shareholders in Poland – i.e.: PTC ERA case;
- unfair competition litigation (misleading advertising cases, comparative advertising cases, infringement of business secrets, unfair taking-over of employees and clients, dissemination of incorrect statements); as concerns advertising cases – Krzysztof also has broad experience in conducting cases before the Council for Advertising Ethics (Rada Etyki Reklamy);
- IP litigation (including: copyright protection, trademark protection and patent protection);

Krzysztof broadly utilizes alternative dispute resolution tools. Many cases Krzysztof has been involved in were concluded with settlements due to mediation proceedings.

Krzysztof's competition law expertise includes:

- prevention, compliance programs, distribution issues, assessment of transactions for purposes of merger filings, ancillary restraints issues, internal audits, mock dawn raids, assistance during dawn raids;
- customized training in various aspects of competition law;
- proceedings before Polish Competition Authority regarding restrictive agreements issues (including cartel proceedings in Cement case and Polifarb Cieszyn Wrocław case), dominant position abuse and consumer matters;
- merger filings to Polish Competition Authority (Krzysztof has acted in about 100 cases including complicated cases such as Rieber / Gellwe, ITI / Silverscreen and Agros Nova / Kotlin) and coordination of multi-national filings.



Jarosław Sroka

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Jarosław Sroka is an expert on public procurement law.

He also has experience in real estate, construction and corporate law. His clients are large international and domestic construction companies, manufacturer of transport vehicles (trams and trains), logistics companies, foreign developers and real estate funds. Jarosław studied law at Warsaw University and University in Tübingen (Germany). He has been admitted to the bar of legal advisors since 2005. He is a regular speaker at conferences and an author of several publications on practical legal aspects of public procurement and construction law in Polish and international press. Jarosław is a native Polish speaker and is fluent in English and German.

Jarosław's public procurement law expertise includes in particular:

- complex legal advising to an international construction company in connection with applying for public contracts for large infrastructural projects: (i.e. construction of the 2nd line of Warsaw Underground, several sections of motorways and expressways, bridges, the national stadium in Warsaw, construction of the new railway station in Lodz, etc.);
- complex legal advising to a big international manufacturer of vehicles in connection with applying for contracts for the supply of trains and trams (among others: supply of high speed trains to PKP IC, supply of trains and locomotives to provincial local-governments and public transport providers);
- complex legal advising to a foreign company in connection with applying for contracts for the supply of educational material for children connected with the educational reform (children 6 years old).

Jarosław's legal advising services related to public procurement law concern in particular: drawing up and assessing the correctness of tenders and applications prepared by contractors, evaluation of risks resulting from tender documents and drafting of public procurement contracts, taking part in negotiations (competitive dialogue) with awarding entities, drawing up drafts consortium agreements and agreements with subcontractors.

Jarosław has very wide experience in preparing and lodging legal protection measures (appeals, complaints). He has successfully represented clients in many trials before the National Appeal Chamber and Court of Appeals.

He has also experience in advising on trading in real estate, in particular on purchasing real estate, finalising building investments and lease of office and storage premises. Jarosław took part in numerous negotiations connected with concluding of real estate purchase agreements and long term lease agreements. He has also advised clients in connection with investment processes related to obtaining required public law consent and permits in terms of planning and spatial development, environment protection and construction law. His experience covers also seeking and protecting rights of investors in the course of administrative proceedings.

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