



the international network of  
independent law firms

## 2nd International Business Law Conference 2014

Courtyard Marriott Nusa Dua, Bali, Indonesia

8 - 9 September 2014

[www.iblc.lawandpractice.org](http://www.iblc.lawandpractice.org)



ADVOC, a leading network of law firms, is hosting their 2nd International Business Law Conference in Bali, and we would like to invite you to join us.

- Date:** 8 - 9 September 2014
- Location:** Bali, Indonesia
- Hotel:** Courtyard Marriott Nusa Dua
- Format:** 4 sessions on different topics of International Business Law, each with a Chair and 3 - 4 panellists
- Preconference:** A day of golf on Sunday 7 September
- Cost:** For more information on price, including Corporate packages and the golf, please see the registration forms on pages 9 - 10
- Topics:**
- Free Trade Agreements: Key Legal Issues and the Way Forward
  - Legal Aspects of Outsourcing
  - Data Protection Laws: A Review of Various Jurisdictions
  - Interim Relief in Litigation

### About ADVOC

ADVOC is an international network of independent law firms, sharing international expertise in jurisdictions across the globe.

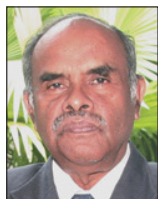
Our member firms have a proven record of immediate response to the needs of clients of other members. Each member is committed to ensuring that all clients are more than satisfied with the service provided.

We are ranked in Chambers as a leading law firm network and many of our lawyers are ranked in legal directories as experts in their fields.

We are proud to have established an informal cooperation with LEX AFRICA.

With this cooperation we have 109 members in 85 countries.

## Keynote Speaker



### **K Kesavapany**

*Singapore's Ambassador to Jordan*

Mr K Kesavapany was the Director of the Institute of Southeast Asian Studies, Singapore from October 2002 until 28 February 2012. Prior to this, he was Singapore's High Commissioner to Malaysia from 1997 to 2002. He also served as Singapore's Permanent Representative to the UN in Geneva and concurrently accredited as Ambassador to Italy (1991-1997) and Turkey. He was elected as the first Chairman of the General Council of the WTO when it was established in January 1995. He has led FTA negotiations for Singapore on numerous occasions.

Presently, Mr Kesavapany is a Governor on the Board of the Singapore International Foundation and President of the Singapore Indian Association (SIA). He is arguably Singapore's most celebrated diplomat, and recognized on the world stage for his knowledge on Free Trade Agreements. Mr Kesavapany is currently Singapore's Non-Resident Ambassador to the Hashemite Kingdom of Jordan.

## Conference Chairman



### **Tom Darbyshire**

*Partner, Kott Gunning, Australia*

Tom has been a Partner of Kott Gunning since 2002 and was Managing Partner between 2008 and 2012. Tom's area of practice is commercial litigation with an emphasis on insolvency, competition and consumer law, conflicts of law and e-commerce.

## Programme

### **Day 1**

1300	Conference Registration
1350	Opening Address by President of ADVOC Asia
	Keynote - "Free Trade Agreements: In the Age of Globalization" by Mr K. Kesavapany
1415	Session 1 - Free Trade Agreements: Key Legal Issues and the Way Forward
1545	Tea Break
1600	Session 2 - Legal Aspects of Outsourcing
1800	Break / Rest / Relax
1900	Cocktails and Networking
1930	Conference Dinner and After Dinner Talk

### **Day 2**

0900	Session 3 - Data Protection Laws: A Review of Various Jurisdictions
1100	Tea Break
1115	Session 4 - Interim Relief in Litigation
1315	Lunch and Networking
1430	Panel Discussion with All Session Chairs
1530	Closing Remarks by President of ADVOC Asia



This event has been generously sponsored by:

### Main Sponsor



**PT. UNIChemCandi Indonesia** was established at Sidoarjo, East Java, Indonesia in 1980 that's engaged in trading and manufacturing of special Chemicals and Minerals for Drilling, Completion & Mud Services and Mining Industries also Refine / Salt for consumption.



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### Free Trade Agreements: Key Legal Issues and the Way Forward

The panel session, chaired by Apisith John Sutham, will explore key legal and regulatory issues relating to Free Trade Agreements from various perspectives and draw upon our panel's experience. Both the theoretical and practical considerations will be highlighted, including free trade agreements and protection (or, as some would say, protectionism) of strategic domestic industries and trade facilitation in the context of free trade agreements.



**Apisith John Sutham**, *Senior Partner, Apisith & Alliance, Thailand*

Apisith John Sutham is responsible for managing the firm's business, and client relationships, in addition to his legal practice which focuses on corporate and commercial laws, mergers and acquisitions, intellectual property law, and international trade litigation and regulation.

#### Panelists



**Anders Hedetoft**, *Partner, DELACOUR, Denmark*

Anders handles international trading, including in particular contracts, mergers and acquisitions, customs and duties as well as transport law. He is also an experienced litigator. Anders is a certified arbitrator (the Arbitrator Education).



**Dariel De Sousa**, *Consultant, Maddocks, Australia*

Prior to re-joining Maddocks in 2008, Dariel was a Counsellor at the World Trade Organisation in Geneva, Switzerland. Here, Dariel advised on a range of policy areas, including intellectual property, competition policy and government procurement. After moving to the Legal Affairs Division, Dariel was also involved in the resolution of major international trade disputes in a range of sectors. Upon returning to Australia from Switzerland, Dariel was a WTO fellow at the Institute of International Trade in Adelaide.



## Legal Aspects of Outsourcing

The panel session, chaired by Dr. Harald Endemann, will explore the main outsourcing issues in the various jurisdictions covered by our panel's experience. The session will focus on practical experiences highlighting common pitfalls and opportunities. An overview on new developments will be given by the panelists.



**Dr Harald Endemann**, *Partner, Seufert Rechtsanwälte, Germany*

Harald is an expert in corporate and labour law with a special focus on M&A and restructuring work. His clients come from various lines of business with Health Care being one of his core areas of practice.

### Panelists



**Lincoln Smith**, *Partner, Norman Waterhouse, Australia*

Lincoln has considerable experience representing corporate clients in industrial, employment, occupational health and safety and discrimination proceedings across a range of jurisdictions and Courts, including the Federal Court, Supreme Courts of South Australia and Victoria, the Australian Industrial Relations Commission and its successor, Fair Work Australia.



**John Sze**, *Partner, JTJB, Singapore*

John advises clients on contentious and non-contentious work. For non-contentious work, John is regularly consulted by MNCs such as INVISTA and EVONIK, as well as major local companies such as Singpost and ST Marine, on Industrial, Construction, Employment, Sales and Outsourcing matters.



**Giulia Comparini**, *Partner, Cocuzza & Associati, Italy*

Giulia offers assistance to national and international clients in a variety of real estate transactions. She also specialises in commercial transactions in areas such as distribution, procurement, formation of sales and agent networks, establishment of joint ventures in Italy and abroad.



**Stuart Clout**, *Partner, CBP, Australia*

Stuart has experience in large scale outsourcing transactions, business process outsourcing (BPO), technology contracts and complex services and supply arrangements particularly in the telecoms and IT sector.



**Jeroen Oehlen**, *Partner, Boels Zanders, The Netherlands*

Jeroen is a Partner in the Business Transactions Practice Group at Boels Zanders and has extensive experience in representing clients in structuring and negotiating merger and acquisition transactions, joint ventures, supply chain and outsourcing agreements, technology licensing agreements, distribution agreements and other commercial contracts.



## Data Protection Laws: A Review of Various Jurisdictions

The panel session, chaired by Chelsea Li, will explore the Data Protection Laws in the various jurisdictions covered by our panel's experience. The session will focus on practical experiences and operations in commercial world vs. regulatory compliance of data protection.



**Chelsea Li**, *Partner, Jincheng Tongda & Neal Law Firm, China*

Chelsea is a specialist in foreign direct investment (FDI), with particular expertise in advising on cross-border transactions for both international investors coming into China and PRC enterprises investing offshore, and she has substantial experience structuring joint ventures, direct investments and acquisitions in both hi-tech and traditional industry sectors.

### Panelists



**Alamo Laiman**, *Partner, Legisperitus Lawyers, Indonesia*

Alamo is a seasoned lawyer specializing in telecommunications, media and broadcasting. He is also actively serving as Director in: (i) an Internet Service Provider (ISP) and Closed Network company, PT Norlec Telekomunikasi Indonesia, (ii) a movie producing company, PT Investasi Film Indonesia (IFI) and (iii) a concert promoter and event organizer, PT Stellar Indonesia.



**Shingo Morikawa**, *Partner, Soga Law Firm, Japan*

Shingo is a specialist in foreign direct investment and cross-border transaction. Shingo also has considerable experience of cross-border litigation.



**Dan Brush**, *Special Counsel, CBP Lawyers, Australia*

Dan Brush is an expert in technology, media, privacy, data security and communications law and provides his clients with advice on the full range of corporate, commercial and competition issues facing businesses in Australia and overseas.



**Francois Herpe**, *Partner, Cornet Vincent Ségurel, France*

Francois has been a Partner at Cornet Vincent Segurel since 2007 and is the chair of the IP IT practice in Paris. He has extensive experience in IT and data protection, and is member of various top associations in IP IT.



**Louise Workman**, *Partner, Ashfords LLP, England*

Louise is a specialist in mergers, acquisitions and disposals, joint ventures, reorganisations and IPOs. She is currently working with a well known retailer on a corporate restructuring that includes some shareholder agreements.



**Maria da Glória Leitão**, *Partner, Cuatrecasas, Gonçalves Pereira, Portugal*

In addition to comprehensive general employment advice, Gloria has advised on matters such as restructuring companies involving a workforce reduction, particularly through collective dismissals; redesigning supplementary benefit plans; advising on corporate acquisition models; and company transfers.

## Interim Relief in Litigation

Interim relief is an important part of the litigation process. A party can use this mechanism to obtain security, preserve assets, prevent detrimental conduct and obtain information pending the determination of the substantive action. The Panel will discuss the various forms of interim relief available in a number of jurisdictions.



**Murali Pany**, *Managing Partner, JTJB, Singapore*

Murali has extensive experience and expertise in commercial and shipping matters. He has advised and acted in a wide range cases. Murali acted for the former Area President of an international shipping company in a claim by the company for breaches of fiduciary duty and/or his employment contract.

### Panelists



**Brian Baillie**, *Partner, Fred Kan & Co, Hong Kong*

Brian has more than 40 years experience as a specialist commercial and civil litigator with a legal practice extending to defamation, administrative, town planning and environmental law. He has acted for major insurance companies and for both plaintiffs and defendants. Brian has conducted as advocate numerous trials, appeals and contested interlocutory applications both in Australia and Hong Kong.



**Neil Klein**, *Partner, McKasson & Klein, USA*

Neil's practice focuses on maritime, commercial/business litigation, employment law and corporate formation and set-up. He is well versed on Rule B attachments for security, Rule C vessel arrests for maritime liens, and Rule D arrests in the maritime arena, and has represented creditors in Chapter 11 and Chapter 15 maritime and commercial bankruptcies.



**Rocco Russo**, *Partner, Cooper Grace Ward, Australia*

Rocco has substantial experience in commercial litigation and dispute resolution having worked exclusively in the area for more than 15 years. He has handled cases throughout Australia involving a diverse range of clients across many different industries and areas of law.



**Krzysztof Kowalczyk**, *Partner, BSJP, Poland*

Krzysztof's main areas of expertise are: general litigation, competition related litigation, construction related litigation and IP infringements. Krzysztof is also active in ADR including arbitration (as an attorney as well as an arbitrator) and mediation.



## Golf Day Sunday 7 September

### New Kuta Golf

New Kuta Golf is a championship standard course and the first links style layout in Indonesia. It will challenge both the low handicapper and reward the novice. With five sets of tees, there's enough variety to ensure a satisfying experience for all skill levels. Golf Clubs are available for hire.

**Cost:** US\$215

**Address:** Jl. Raya Uluwatu,  
Kawasan Pecatu Indah Resort  
Pecatu – Jimbaran 80361

**Phone:** +62 - 361 8481 333

**Website:** [www.newkutagolf.com](http://www.newkutagolf.com)

### Golf Day Programme:

1000	Departure to New Kuta Golf Club
1030	Registration
1100	Early Lunch
1145	Warm-up
1200	Tee-off
1700	Return to Hotel



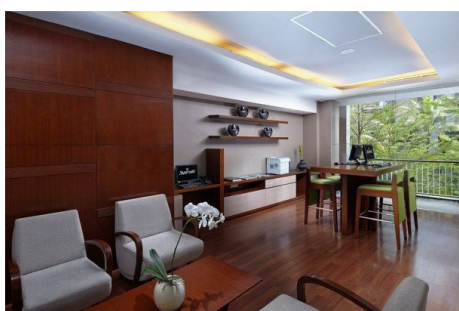
## Courtyard Marriott Nusa Dua Bali, Indonesia

20 minutes from Denpasar International Airport, discover Courtyard Bali Nusa Dua, an attractive hotel located along the stunning coast of southern Bali close to tranquil and pristine white-sand beaches in Nusa Dua and Legian.

**Address:** Courtyard Bali Nusa Dua  
Kawasan Pariwisata Lot SW1  
Nusa Dua Bali, 80363 Indonesia

**Phone:** +62 - 361 3003 888

**Website:** [www.marriott.com/hotels/travel/dpscy-courtyard-bali-nusa-dua/](http://www.marriott.com/hotels/travel/dpscy-courtyard-bali-nusa-dua/)





# REGISTRATION FORM (For Non-ADVOC Members, Guests and Clients Use Only)

(Reply by Email: [t.humphreys@advoc.com](mailto:t.humphreys@advoc.com) or [alan@jbc.com.my](mailto:alan@jbc.com.my))

Name of Organisation \_\_\_\_\_

Address \_\_\_\_\_

☐ Name \_\_\_\_\_ Designation \_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_ Email \_\_\_\_\_

☐ Name \_\_\_\_\_ Designation \_\_\_\_\_

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Tel \_\_\_\_\_ Fax \_\_\_\_\_ Email \_\_\_\_\_

## Payment

☐ US\$ 850 Conference Only

☐ US\$ 215 golf\* game (lunch & transport only)

☐ US\$ 100 additional dinner / cocktail

☐ Total

X \_\_\_\_\_ pax = US\$ \_\_\_\_\_

X \_\_\_\_\_ pax = US\$ \_\_\_\_\_

X \_\_\_\_\_ pax = US\$ \_\_\_\_\_

US\$ \_\_\_\_\_

\*Pre-conference Golf will be played on Sunday, 7 September 2014

Golf Clubs available for hire

\*\* **Special room rates** available at Courtyard Marriott Nusa Dua, contact Mariska Angelia (email: [mariska.angelia@courtyard.com](mailto:mariska.angelia@courtyard.com)) and quote ref IBLC2014

Registration prepared by:

Name \_\_\_\_\_

Email \_\_\_\_\_

Tel \_\_\_\_\_



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## PAYMENT INFORMATION

All payments are made payable to:

**JBC Solutions Sdn Bhd**  
**Suite A-17-17**

**Menara UOA Bangsar,**  
**5 Jalan Bangsar Utama 1**  
**59000 Kuala Lumpur**

RHB Bank Account number:  
**2140-99000-31657**

Swift Code:  
**RHBBMYKL**

Bank:  
**RHB Bank Berhad**  
**Lot 17-G & 17-1 The**  
**Boulevard, Mid Valley City**  
**59200 Kuala Lumpur Malaysia**

(Please fax over transaction slip with company name.)

**NOTICE** The organisers may at anytime, with or without giving prior notice, cancel, postpone or change the content of any published particulars, without liability.

Payments must be received prior to the course to guarantee your place.

**Cancellation Policy:** For cancellations received by 31 July 2014, a full refund of monies paid, less a \$100 USD administration charge, will be made. The full course fee will be payable in respect of cancellations received thereafter.

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☐ Name \_\_\_\_\_ Designation \_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_ Email \_\_\_\_\_

## Payment (ADVOC Members Rate)

- |   |                          |
|---|--------------------------|
| <input type="checkbox"/> US\$ 750 Conference Only   | X _____ pax = US\$ _____ |
| <input type="checkbox"/> US\$ 1000 Conference and 2 night accommodation                     | X _____ pax = US\$ _____ |
| <input type="checkbox"/> US\$ 800 Group** (min 5 pax) Conference and 2 nights accommodation | X _____ pax = US\$ _____ |
| <input type="checkbox"/> US\$ 100 additional dinner / cocktail                              | X _____ pax = US\$ _____ |
| <input type="checkbox"/> US\$ 215 golf* game (lunch & transport only)                       | X _____ pax = US\$ _____ |
| <input type="checkbox"/> Total  | US\$ _____               |

\* Pre-conference Golf will be played on Sunday, 7 September 2014 - Golf Clubs available for hire

\*\* Group rate for minimum of 5 pax (non-refundable prepayment before 1 June 2014)

Registration prepared by:

Name \_\_\_\_\_

Email \_\_\_\_\_

Tel \_\_\_\_\_



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**JBC Solutions Sdn Bhd**  
Suite A-17-17  
Menara UOA Bangsar,  
5 Jalan Bangsar Utama 1  
59000 Kuala Lumpur

RHB Bank Account number:  
2140-99000-31657

Swift Code:  
**RHBBMYKL**

Bank:  
**RHB Bank Berhad**  
Lot 17-G & 17-1 The  
Boulevard, Mid Valley City  
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